

# VOICE PRODUCTS INC.

*"Voice Technologies For Your Business"*



## REASONS TO PURCHASE YOUR OWN DICTATION SYSTEM EVEN THOUGH YOU ARE USING AN OUTBOUND TRANSCRIPTION COMPANY

- **Ability to track all jobs.** If a doctor wants to know where work is, you can easily find the status of the job without waiting for a transcription company to locate it. **NO LOST DICTATION.**
- **No Control.** Doctor says he dictated it, service says they did not get it.
- **Faster & more efficient turnaround time.** Can constantly off-load over the web, encrypted for HIPAA. You have more control to look out for STAT work.
- **Management reports** so you know the actual turnaround time, total minutes of dictation, number of jobs per day, number of jobs per author, etc. for maximum control of your dictation.
- **You cannot use digital portables, PDA's or a dictate station with a Transcription Service.**
- **Ability to off-load jobs to your Transcriptionist and retain a copy** so you have no problems with losing dictation or jobs picking up static over phone lines so you can re-send job again for Transcription.
- **You can use multiple transcription companies or your own transcriptionists**, which allows for more flexibility. If you are not happy with the cost or quality, you can change services without changing the Physicians dictation habits; they don't have to re-train or learn a new system, or dial a different phone number.
- **Your physicians ID number may not be available** as other facilities may already be using it.
- **Your work types may not be available** as other facilities may be using them.
- **Our system can talk to any system**, whereas other systems do not have the capability. You can use any service regardless what system they have.
- **At any time you can decide to bring Transcription back in-house** because you own the dictation system or you can have in-house Transcriptionist handle priority jobs.
- **Your facility is not held captive** by the Transcription Company. (You own your system.)
- **Ability to transcribe over the web.** You can hire Transcriptionists anywhere!
- **Best support locally** because we have local trainers and technicians. Many services and companies must fly in support personnel.
- **The transcription service** may offer to hire your people, only to reduce their pay 3-6 months from now and expect 3 times the work until they quit to probably send off your work to India to make more money.

## ***REASONS TO PURCHASE YOUR OWN DICTATION SYSTEM***

(CONTINUED)

- **Transcription companies normally can't integrate dictation into PAC's or other hospital systems and** you still need staff for approximately 25-35% of the non-transcription duties that your transcriptionist perform every day such as: pulling charts, answering phone calls, checking errors in transcribed work, running charts around hospital, collecting printed copies, posting to patient charts, faxing reports to other caregivers, etc.

### **IT COSTS LESS MONEY TO OWN A DICTATION SYSTEM**

- **No extra phone lines needed.** To dictate into an off-site location on phone lines, you must add additional phone lines so Doctors can access an outside line and not get a busy signal. Your Doctors will have to dial additional 11 digits that they don't have to now and **THEY WILL NOT LIKE IT!**
- **Even though it is an 800 long distance, it is not free; it is purged in line count.** We send your dictation encrypted over the web. How much can you save off their line count if you are not using their long distance & their phone lines?
- **No way to verify line count on transcription service bill.** Every minute of dictation equals 10 lines of average dictation; you can verify the charge!
- **Every service charges more than they say; average 22¢ per line.** Fuzzy math and every year your cost goes up, supposedly your lines went up.

**Example:** 4 Phone Lines x \$60/Month = \$240 Phone Line Cost Per Month

*If you have 4 Doctors that use to dictate on a Hospital System and now call in to a Transcription Service you would have to have a phone company provide 4 lines to access the Transcription Services 800 number.*